

QUESTIONS & ANSWERS
RFP#2019-02
City-wide Employment & Employment Support Services

ISSUED ON 07/15/2019

Question #1:

Am I correct in understanding that we would not be obligated to meet Job Placement/Retention requirements if we did not provide these services?

Answer #1:

No, under this solicitation, programs that do not include job placement and job retention services are not qualified to apply.

Question #2:

Am I also correct in understanding that if we do not commit (include in our Budget Plan) to job placement services, that we could report, but not get financial credit for this work?

Answer #2:

No, under this solicitation, programs that do not include job placement and job retention services are not qualified to apply.

ISSUED ON 08/19/2019

Question #3:

The RFP says payments will be made monthly, but it doesn't say how those amounts are calculated or when they start

Answer #3:

The agreement which is executed after the selection of a vendor is performance-based. The pay-points and rates are outlined in the Program Outcome Earnings Plan (POEP) in the appendices attached to the RFP (available on the UPO's website. You will need to click on the "join our team" link and subsequently expand the link to "Current Requests for Proposals (RFPs)."

Question #4:

Our training and job placement components are distinct. Before we would place anyone into an apprenticeship, they must successfully complete the in-classroom software development training. That training has a cost separate and apart from the cost of job/apprenticeship placement. That's normally a 20 week training cycle. If we don't have any job placement outcomes to report for the first twenty weeks, can we receive any portion of the grant to cover the cost of the training?

Answer #4:

Yes, please review the POEP carefully. There are several pay-points that can be earned far in advance of job placements. These include pay-points for course enrollment, class attendance, certification completions, etc.