

QUESTIONS & ANSWERS
RFP#2020-01
EXECUTIVE COACHING &
LEADERSHIP TRAINING

ISSUED ON 05/22/2020

Question #1:

Is there an incumbent for this opportunity or is it a new initiative?

Answer #1:

No, it is a new initiative.

Question #2:

If there is an incumbent, have you been satisfied with the delivery?

Answer #2:

Not applicable.

Question #3:

Should the pricing be omitted from the body of the proposal and sent separately to the email for pricing. Or is it your preference to include the pricing in the proposal as well? Some of my clients use a two stream process of ranking proposals and they like not to bias evaluators with pricing.

Answer #3:

Yes, Pricing Proposal shall be submitted separately.

Question #4:

Do you have the need to know my DUNS number?

Answer #4:

Not required with the proposal.

Question #5:

Once the contract is awarded will you provide transparency and feedback to those who bid?

Answer #5:

Yes, to everyone who asks for.

Question #6:

Is this your first time considering coaching or has our organization used coaches in the past?

Answer #6:

Refer to Answer #1.